Mastering Investigative Interviews: Essential Skills for Investigators and First Responders

Course Objectives:

Your agency has likely seen time and time again, highly competent investigators struggle to obtain consistently meaningful information from victim, witness and subject interviews. The issue isn't lack intelligence or bad intent - it's the lack of a usable advanced skill set that is causing them to miss critical information.

Current interviewing efforts may be ineffective for one or more reasons:
1. No formal interview skills training, so productive interviews rarely if ever are conducted.
2. Poor interview training which result in victim, witness, and subject interviews that are incomplete, missing important details or cause subject contamination.
3. Training is based on unscientific concepts and perpetuated myths. Deception is misdiagnosed, victims and witnesses are alienated, and subjects are wrongly accused or missed as persons of interest.
4. Techniques being used result in increased liability for the interviewer and the agency.

The Mastering Narrative-Based Interviews course is part of the Practical Kinesic Interview and Interrogation series. The content is based on empirical research into behavioral analysis and effective interviewing of victims, witnesses and subjects. Expertly presented, the proven concepts are immediately usable by your new investigators and upgrade the skills of those with the most experience.

Participants Will Learn:
- Master an effective narrative-based interview.
- 8 principles for improving interviews.
- How to recover 60% more information from victim, witness & subject interviews.
- 3 characteristics of a successful interview.
- 3 reasons investigators fail to accurately spot deception.
- How subjects' statements can be contaminated by the interviewer.
- 3 mistakes interviewers make that cause false confessions and contaminated statements.
- The 5 reaction / response behaviors that subjects exhibit and how to correctly handle each one.
- Introduction to Influence, Persuasion, Manipulation & Coercion.

Instructor:

Stan B. Walters - The Lie Guy®

Investigative Interview & Interrogation Expert

For more than four decades, Stan B. Walters has recognized and addressed the problems created by outdated investigative interviewing practices methods that can contaminate information, weaken statement reliability, and undermine investigations.

He has helped military, law enforcement, intelligence, corrections, and special investigations professionals improve interview performance, obtain more complete information, protect statement integrity, and conduct interviews that withstand investigative and courtroom scrutiny. His work has included programs for 32 military units, approximately 40 correctional institutions, and law enforcement organizations across the United States and internationally.

Every course he presents is audited against current peer-reviewed published scientific research before it is delivered. His work is grounded in a simple reality: choices made in the interview room eventually play out in a courtroom™.

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March 9, 10 & 11, 2027 • Abington, Pennsylvania

TRAINING SEMINAR

Mastering Investigative Interviews: Essential Skills for Investigators and First Responders

March 9, 10 & 11, 2027
Abington, Pennsylvania

SPONSORED BY:
Abington Police Department
Abington, Pennsylvania

★ **LLRMI Experienced Instructors Make the Difference** ★

Instructor

Stan Walters

Register On-Line at: www.llrmi.com

Legal & Liability Risk Management Institute
James R. Alsup, Director
www.llrmi.com

Seminar Agenda

Tuesday, March 9, 2027

8:00 – 8:30 am Registration

8:30 am – 12:00 pm
- Upgrade Outdated Interview and Interrogation Techniques with Modern, Proven Methods.
- Essential Guidelines for Maximizing Results with Victims, Witnesses and Subjects.
- Key Reasons Why Interviews Succeed or Fail.
- Compare Narrative-Based Interviews with AccusatoryStyles for Better Outcomes.
- 4 Pillars of a Successful Interview for Effective Information Gathering.
- Identify and Avoid Tactics that Lead to Contaminated Statements and False Confessions.

12:00 – 1:00 pm Lunch (On Your Own)

1:00 – 4:30 pm
- Introduction to Influence, Persuasion, Manipulation & Coercion: Learn The Distinctions and How Each Affects Interview Outcomes.
- Understanding Reaction/Response Behaviors: Identify Key Verbal and Nonverbal Cues During Interviews.
- Cycle of Behavior Model: This Model Identifies Five Key Stages in The Behavior of Individuals Involved in Unethical, Deviant, Criminal or Violent Acts, Etc. Understanding The Mindset Behind These Actions, Leading to More Focused and Effective Interviews.
- Verbal Cues Analysis: Quickly Evaluate Changes in Voice Quality and Speech Content and Their Significance to The Interviewer.
- Stress vs. Incriminating Cues: Learn to Differentiate Between Cues That Indicate Stress and Those With Potential Investigative Significance.

Wednesday, March 10, 2027

8:00 am – 12:00 pm Identifying & Handling Reaction/Response Behaviors: Learn to Recognize The Verbal and Non-Verbal Cues From Victims, Witnesses and Subjects That Can Either Enhance or Hinder Interview Quality, Compliance and Cooperation. Learn The Interviewer's Best Tactical Response to Each.
- Anger: Spot Key Nonverbal and Verbal Signs of Anger That May Impact The Interview Process.
- Depression: Recognize Indicators of Depression Through Body Language and Speech Patterns That Could Affect Testimony and The Accuracy of Information Provided.

12:00 – 1:00 pm Lunch (On Your Own)

1:00 – 4:30 pm Identifying & Handling "Reaction/Response" Behaviors (Continued)
- Denial: Identify The Verbal Cues of Denial, Helping You Understand When a Subject or Witness is Resisting The Facts of The Case.
- Bargaining: Learning to Recognize When Individuals Attempt to, Negotiate of Shift The Narrative to an Emotional Appeal Via Their Verbal Cues.
- Acceptance: Spot Key Nonverbal and Verbal Indicators That Reveal When a Subject or Witness Has Accepted The Situation and is Now in a Cooperative Mental and Emotional State.

Thursday, March 11, 2027

8:00 am – 12:00 pm Information Recovery & Credibility Assessment:
- Utilize a Simple Yet Powerful 3-Step System Designed to Elicit Detailed, In-Depth Statements From Subjects, Sources, Informants and Victims.
- Focusing on Key Areas of Deception: This Approach Enhances The Amount of Information Missed by Victims and Witnesses While Revealing Potential Points of Deception By Suspects.
- Creating Cognitive Load For Liars: By Targeting Specific "Topic Areas", Interviewers Can Increase Cognitive Stress on Deceptive Individuals, Exposing The Most Likely Points of Dishonesty And Leading To More Accurate Statement Assessments.

12:00 pm Certificate Presentation

Registration Form – Mastering Investigative Interviews: Essential Skills for Investigators and First Responders #17442

Names of Attendees

1. _____ 3. _____

2. _____ 4. _____

Agency _____

Invoice To Attention of: (Must be completed.) _____

Address _____

City _____ State _____ Zip _____

Email _____ Phone _____ Fax _____

3 Ways to Register

Register Online at www.llrmi.com

Fax Form to: 317-386-8228

Mail Form to: Legal and Liability Risk Management
700 N. Carr Rd., #595
Plainfield, Indiana 46168

Federal ID: 81-0692135

If you have any questions please call: **317-386-8325**

❖PREPAYMENT IS NOT REQUIRED TO REGISTER❖

Upon receiving your registration we will send an Invoice to your department or agency. Checks, claim forms, purchase orders should be made payable to LLRMI.

Seminar Title:	Mastering Investigative Interviews: Essential Skills for Investigators and First Responders
Seminar ID:	**#17442**
Dates:	March 9, 10 & 11, 2027
Registration Time:	March 9, 2027, 8 am
Instructors:	Stan Walters
Seminar Location:	Abington Public Safety Training Facility 2200 Florey Lane Abington, Pennsylvania 19001
Hotel Reservations:	Hampton Inn Willow Grove 1500 Easton Road Willow Grove, Pennsylvania 19090 1-215-659-3535 $119.00 Single/Double (plus tax)
Group Code:	**LLRMI** To receive special room rates, please identify yourself with this group code.
Registration Fee:	$350.00 Includes Mastering Investigative Interviews: Essential Skills for Investigators and First Responders Training, **Printed Training Manual** and Certificate of Completion.

Legal & Liability Risk Management Institute

James R. Alsup, Director

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